

**PATHWAY AGREEMENT FOR HIGH SCHOOLS, CAREER TECHNOLOGY CENTERS (CTC), AND CAREER & TECHNICAL EDUCATION (CTE) SENDING INSTITUTIONS BETWEEN**

**PENNSYLVANIA COLLEGE OF TECHNOLOGY**

**AND**

**JERSEY SHORE AREA SCHOOL DISTRICT**

**Secondary Classification of Instructional Program (CIP) 52.0701 –  
Entrepreneurship/Entrepreneurial Studies**

This Pathway Agreement establishes a mechanism for students of Jersey Shore Area School District to earn credit for the below defined coursework at Penn College in **Business Administration**, B.S. (BUA or BUO) or **Business Management**, A.A.S. (BM or BO).

| Jersey Shore Area School District                            | Penn College Coursework                   | Number of Credits |
|--|---|-------------------|
| CIP 52.0701 –<br>Entrepreneurship/Entrepreneurial<br>Studies | MGT105: Introduction to Business          | 3                 |
|  | MKT240: Principles of Marketing           | 3                 |
|  | MGT2003 for BTE (Business Track) Elective | 3                 |
|  | <b>TOTAL CREDITS</b>                      | <b>9</b>          |

**Additional Transfer Information**

- Students must have gained admission to Penn College and met placement requirements.
- Penn College will accept Jersey Shore Area School District coursework for Penn College credit for students who enroll at the College within two (2) academic years of graduation from Jersey Shore Area School District.
- Students must demonstrate they have met the required competencies for the Secondary Classification of Instructional Program (CIP) 52.0701 – Entrepreneurship/Entrepreneurial Studies. Documentation to Penn College must include all the following items:
  - Final official Jersey Shore Area School District transcript to Penn College prior to enrollment to receive credit for their Jersey Shore Area School District coursework.
  - Official transcript showing a minimum cumulative GPA of 'C' (2.0 on a 4.0 scale).
  - Completed *Pathway Agreement Secondary Competency Task List* units as signed by the technical program instructor. All tasks must be achieved to industry proficiency level.
- Penn College will accept Jersey Shore Area School District coursework for Penn College credit for students who enroll at the College within two (2) academic years of graduation from Jersey Shore Area School District.
- Penn College will only consider those credits earned through Jersey Shore Area School District for the terms of this agreement. Students must request transcripts from additional institutions to be evaluated on an individual basis at Penn College.
- Credits will post on the student's official academic transcript upon the successful completion of twelve (12) credits of academic work at Penn College. Whether Penn College credits will be accepted by another college or university is at the discretion of the receiving college or university.